

Position Description

Corporate Development Intern

S2G Ventures (Seed to Growth) is a multi-stage venture fund investing in food and agriculture globally. We are looking for a highly-motivated undergraduate to join our team for Summer 2019 as a Corporate Development Intern.

Corporate Development Interns are responsible for supporting S2G's Strategic Partnership efforts and working with portfolio companies to drive growth. Over the course of the summer, this intern will get exposure to various strategic initiatives, gain strong industry knowledge, and develop a foundational understanding of partnership strategy and business development tactics. The Corporate Development intern will have broad exposure to organizations and key influencers in the Food and Agriculture space, including: Fortune 500 Companies, Non-Profits, Incubators, Emerging AgriFood and Technology Companies, the S2G Advisory Council and others.

Key Responsibilities:

The Corporate Development internship is a 10-week commitment designed for an individual who is interested in expanding their knowledge of strategic partnerships and the value venture capital can provide post-investment. Responsibilities will revolve around three primary types of work:

- **Market Assessment** – Support the S2G Team in evaluating emerging opportunities in the Food and Agriculture space by researching industry dynamics, identifying emerging trends, analyzing key organizations in the space and mapping market players S2G should keep a pulse on and/or engage.
- **Strategic Partner Engagement** – Enable the S2G Team to establish and maintain Strategic Partner Relationships by making recommendations on how to strategically engage players in the market. This includes profiling innovation efforts across organizations, mapping strategic initiatives and identifying clusters of opportunity for S2G and its Portfolio Companies.
- **Firm Operations** – Support the entire S2G team with company building and internal reporting initiatives, such as, industry and company data collection and tracking, Salesforce reporting, and the creation of marketing and meeting materials.

Qualifications

- Interest in emerging agriculture, food and technology trends
- Undergraduate student
- Excellent academic record
- Positive and curious attitude
- Strong analytical abilities
- Record of putting ideas into action
- Proficiency in Microsoft Excel and PowerPoint
- Self-starter with a track record of going above and beyond what is asked
- Comfortable working collaboratively across teams
- An ability to build and maintain strong relationships
- Experience with Salesforce or other CRMs is a plus

To Apply:

1. Email jobs@s2gventures.com with the subject line “S2G Ventures: Corporate Development Intern” and please include:
 - Resume
 - Link to your LinkedIn Profile
 - Statement (250 words or less) on why you are interested in a Corporate Development Internship at S2G Ventures
 - Writing sample (this can be from a school project, an article written, blog post, etc).
 - Dates available for an internship (start / end date)

About S2G Ventures:

S2G Ventures is a multi-stage venture fund investing in food and agriculture in the U.S. and globally. The fund's mission is to catalyze innovation to meet consumer demands for healthy and sustainable food. S2G actively identifies sectors across the food system that are ripe for change, and is forming a multi-stage portfolio including seed, venture and growth stage investments. Core areas of interest for S2G are agriculture, ingredients, infrastructure and logistics, IT and hardware, food safety and technology, retail and restaurants, and consumer brands. For more information about S2G, visit www.s2gventures.com.